RG104 E-1 Box 148

C. W. ARNY & SON

Manufacturers of Leather Belting and Rubber Goods

228-230 N. THIRD STREET

Philadelphia, Sept. 22, 1887.

For several years past there has been a growing scarcity of heavy hides suitable for belting purposes, which has culminated during the last few months in several sharp advances in all heavy leather, more particularly belting leather, and at the same time the market for almost all kinds of scrap leather has weakened until most of the varieties show a decline of from ten to twenty per cent. during the last six months. Both of these causes necessarily increase the cost of manufacturing leather belting, and we are compelled to make some advances in our prices to cover this increased cost. We have, however, no intention of making any advances which are not strictly necessary, and hope to avoid anything of a speculative tendency in the prices for these goods, and we shall, therefor, for the present, together with all the other leather belting manufacturers of the United States, make a general advance of ten per cent. on the prices at which we are now selling you, and as fast as possible, we will send you a new discount sheet which shall correctly express this advance in figures.

This advance will not entirely cover the increased cost of manufacture, and we expect now that we shall be compelled to make a further advance should there be no change in the leather or scrap markets.

Trusting to have your orders as usual, we are,

Yours truly,

C. W. ARNY & SON.

NARA RG104, Entry 1, Box 148

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